



MIKE REGINA

Commit • Create • Connect

Mike Regina is motivational speaker, leader, and business builder with a compelling vision for sales teams, entrepreneurs, and executives.

The philosophy that has guided Mike's business success – **"Commit, Create and Connect"** – is intentional. It's on purpose and has purpose. **"Commit to execute"** involves being disciplined, intentional and relentless. **"Create to disrupt"** involves mind shift, impact and risk. **"Connect to expand"** involves reciprocity, leveraging and galvanizing.

Mike Regina has spent over two decades fine-tuning the three pillars of **Commit, Create and Connect**. Incorporating these principles into his DNA has yielded massive returns professionally, personally and philanthropically.

In keynote presentations, seminars and workshops, **Mike shares his strategies and tactics to generate exceptional business ROI**. His insights, passions, and experiences create a roadmap to **increase sales, streamline efficiencies, and develop social capital**.

Regardless of the forum or format, Mike brings energy to his presentations; challenging and cajoling audiences to go rogue and dispense with old ways of building business.

Mike's presentations include:

✔ Take Your Network from Zero to Hero in a Year

Your Network is your NET WORTH! Did you know Referral-based customers are 4 times more likely to convert into sales. Learn effective ways to build your social capital and increase your ROI with relationship marketing strategies proven and tested by Mike Regina.

✔ Delivering the Ultimate Experience

Trends show that a positive customer experience beats out content marketing in today's market. Learn key strategies to develop your team and deliver the "Disney" quality customer experience that will leave a lasting impression on your customers for years to come.

✔ Ignite Your Passion, Find Your Purpose

Work without meaning is a thing of the past. Discover the questions you should be asking yourself and your team in order to ignite your passion and find your purpose.



856.295.2770



mike@mikeregina.io



Facebook.com/mikeregina.io



mikereginal0



mikeregina.io



LinkedIn.com/in/mikereginal0

Find out how to generate measurable ROI and become a force that positively impacts a larger community by hiring Mike to speak today at mike@mikeregina.io



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Mike Regina is intentional.

Mike is an entrepreneur, a philanthropist, a family man, a team player, and a leader who thrives on observing the masses and doing the opposite. Mike does it better, too.

Getting up at 3:30 am to attack each day is just the beginning. Connecting 1,000's of people a year strategically for the purpose of increasing their business is not a typical model for growing a company. Creating multiple multimillion-dollar companies that do not compete on price is a classic blue ocean strategy.

Mike's entrepreneurial journey started when he launched a car wash and detailing business in high school. He understood at a young age that working for others would put him in a box and be a lid on his achievements. Additionally, Mike recognized that delivering a great product and service with a smile and a genuine interest for each client was critical to a successful business.

Mike has since developed key strategies to remove the lid by being intentional, impactful, and reciprocal within his communities. He continued his unrelenting entrepreneurial drive by co-founding multiple companies including Big Sky Enterprises (www.bigskyllc.com), a construction management firm specializing in healthcare, non-profits, and automotive in 2003; and Global Post Auditing Solutions (www.globalpostauditing.com) in 2016, a leader and disrupter in transportation freight solutions for Fortune 500 companies.

Mike currently resides in Haddonfield, New Jersey, with his wife and three children. Surfing, golfing and exercising still keep his competitive blood flowing as they have since his youth. When not fostering personal and professional community development, he is often found at the athletic fields supporting his kids.

"Mike's unique perspective on building an authentic personal brand based on "social capital" resonates for every demographic and profession. His ability to genuinely connect with people and create networks that open up opportunities for others is unprecedented in my experiences and welcomed by so many."

David Thompson, Bongo Marketing & Media LLC

"Mike was the first person who came to mind as a speaker for my inaugural Quarterly Networking for Collaboration events in 2015. He demonstrates the importance of Social Capital online and at events he hosts throughout the East Coast. I have instituted several of his ideas within my business and am finding them very beneficial in growing my network and revenue."

Claudia Hawkins, Ethics Training and Consulting, LLC

"Ask anyone who knows Mike and they would tell you he's a master of social capital. What I learned from him not only grew my own network, but I was able to become a connector for others. Since implementing Mike's strategies, I've had 5x increase in opportunities and DOUBLED my income!."

Darrin Maconi, CEO and Founder of COYL

"Being older, and not growing up in the Internet age, I was unfamiliar with the term "Social Capital" and its potential until hearing Mike's presentation. He was as engaging and entertaining as he was informative and persuasive."

Stephen Rosales, Attorney, Boston, MA